**SEP: Annual General Mandate 2020**

On 11 May 2020, Quang Tri general trading joint stock company announced the annual General Mandate 2020 as follows:

Article 1: Approve the operation report of the Board of Directors in 2019 and in the term of 2015-2020; operation orientation for 2020 and term of 2020-2025; operation report of the Supervisor Board in 2019 and in the term of 2015-2020; operation direction for 2020 and term of 2020-2025

Article 2: Approve the report on business results in 2019, audited financial statement of 2019. The orientation and business plan for 2020 with the following basic indicators:

1. Business results in 2019:

- Turnover: VND 810 billion, equal to 101.2% of the plan

- Contributing to the local budget: VND 49.52 billion, equivalent to 90.03% of the plan

- Profit: VND 20.039 billion, equivalent to 125.2% of the plan

- Average income of workers: VND 8.6 million/person/month

- Party and organization work: strengthened and in good operation

- Good performance under the instruction of the provincial People's Committee: Serving in case of storms and floods, participating in stabilizing the market on the occasion of holidays

2. Operation plan in 2020:

- Turnover: VND 850 billion

- Average income of employees: VND 8.5 million/person/month

- Profit: VND 21 billion

- Contributing to the local budget: VND 55 billion

- Dividend: over 20%/ year

- Party and organization work: strengthened and in good operation

- Good performance under the instruction of the provincial People's Committee: Serving storms and floods, participating in stabilizing the market on the occasion of holidays

Article 3: Approve the content of selecting an auditing company for 2020

AAC Auditing and Accounting Company Limited is selected as the auditor for the financial statement in 2020

Article 4: Approving the plan on profit distribution, extraction for funds, dividend distribution in 2019

1. Profit before tax in 2019: VND 20,039,201,663

a. Corporate income tax (0%): VND 0

b. Extraction to the Investment and Development Fund (2%): VND 407,305,447

c. Extraction to the reward fund (8%): VND 1,603,136,133

d. Extraction to the welfare fund (5%): VND 1,001,960,083

2. Profit after paying tax and extraction: VND 17,026,800,000

a. Cash dividend payment (20.27%): VND 17,026,800,000

3. Retained profit of 2019 after distributing: VND 0

The Board of Directors proposed the cash dividend payment for 2019: 20.27%, the list for 2019 dividend payment in 2020, equivalent to the amount of VND 17,026,800,000/charter capital of VND 84,000,000,000

Article 5: Approving the salary fund, remuneration, bonus for 2019 and the 2020 plan for the full-time and part-time Management Board of the Corporation

1. The fund for salary, remuneration and bonus in 2019:

- Salary fund of the full-time Management Board in 2019 according to the plan (7 people): VND 3,024,000,000; realization in 2019: VND 3,628,800,000

- The remuneration fund for part-time Management Board in 2019 according to the plan (2 people): VND 172,800,000; Implemented in 2019: VND 172,800,000

- Bonus fund for the Company's managers based on the business performance in 2019: VND 583,200,000

2. Plan on salary and remuneration fund for 2020:

- Salary fund of the full-time Management Board (7 people): VND 3,696,000,000

- The remuneration fund for part-time Board of Directors (4 people) and the part-time Supervisor Board (2 people): VND 633,600,000

Provided that the profit reaches the year plan; the capital is preserved and developed; fulfilling the obligations to the State and employees

3. Criteria for determining salary, remuneration, and bonus funds in 2020:

Assigning to the Board of Directors to formulate criteria for determination of remuneration and bonus funds for full-time and part-time managers of the Company in 2020, in which the salary level, remuneration and bonus are determined on the basis of the planned salary associated with the performance of the production and business targets, the profit achieving the annual plan, capital preserved and fulfilling obligations and responsibilities to the State and employees

Article 6. Approve the plan, roadmap for divesting all state capital in the Company

1. Expected divestment of all state capital in the Company: VND 19 billion

2. Expected time for completion of capital divestment in 2020-2021

3. The annual General Meeting of Shareholders authorizes the Board of Directors to proactively build the plan and hire a consultant, fully implement the procedures for capital divestment in accordance with the Enterprise Law, Securities Law and Circulars, Decrees, ensuring benefits of outstanding shareholders and aspiration of employees of the Company

Article 7: Approving the amendment to the Charter of Quang Tri general trading joint stock company, including 21 Chapter 56 Articles

Approving the governance regulations: including 66 articles

Article 8. Approving the number, members of the Board of Directors, Supervisory Board of the Company in the term of 2020-2025, including the following:

List of members of the Supervisory Board: 03 people, including:

1/ Mr.: Mai Chiem Hung

2/ Ms.: Tran Thi Thanh Phuong

3/ Mr.: Nguyen Tung Hung

\* List of members of the Board of Directors: 05 people (including 02 part-time members), including:

1/ Mr.: Ho Xuan Hieu

2/ Mr. Le Quang Nhat

3/ Mr.: Le Van The

4/ Ms.: Nguyen Thi Tien Loi

5/ Ms.: Le Thi Ngoc Hien

Article 9: Implementation provisions:

This General Mandate of Quang Tri general trading joint stock company takes effect from 11 May 2020

All shareholders, members of the Board of Directors, the Supervisory Board and the Management Board of Quang Tri general trading joint stock company are responsible for implementing this General Mandate according to operational functions and in accordance with the law and the Charter of the Company